Why
YOU
Should be a Member of the Harrisburg Chamber of Commerce

WHY YOU SHOULD BELONG to the HARRISBURG CHAMBER OF COMMERCE

IF YOU desire to see Harrisburg advance and prosper, you should belong to the Chamber of Commerce. One thousand individuals WISHING for the advancement of the city can accomplish little or nothing; one thousand good citizens WORKING for the advancement of the city represent a force it would be hard to measure. The Chamber of Commerce is the one institution in the city which moulds individuals and their wishes into an organization whose stock in trade is ACTION.

¶ Citizens of the Harrisburg district should be members of the Chamber of Commerce because they are deriving the benefit of its activities. Increased trade, increased industry, and increased municipal advantages, accrue to Harrisburg from the efforts of the organization. Member and non-member are benefited alike, and if

one citizen who can afford it withholds his support, another citizen must bear the burden for the two, and do so in the face of a bad example set by the non-member.

¶ Everyone who lives, does business or earns his living in Harrisburg, *by choice*, should be a member. The fact that one *chooses* to live here implies the existence of a debt to the community. Harrisburg affords to its citizens advantages they can derive from residence in no other city, else many of them would not live here. Harrisburg as a whole should receive a return for these advantages. It deserves some voluntary reward from its citizens, and the only existing medium through which this reward can come is the Chamber of Commerce, which is striving constantly to build up and improve the community.

MEMBERS ARE GOOD CITIZENS

¶ You should belong because membership in the Chamber of Commerce carries with it the distinction of good citizenship. Its only qualification for membership is that of good citizenship, and its members are the truly representative group of the

125,000 people that make up the Harrisburg district.

¶ You should belong because it affords a means of making YOUR efforts effective. One man, working alone with many hours of toil and many thousands of dollars, can accomplish little in the face of our community problems. One man adding his efforts and his resources to the efforts of the one thousand members already working for a better Harrisburg, may be just the added influence that is needed to make the Chamber's efforts successful along some particular line. We often dream of the big things we would do if we had money, or influence. If we were only in some larger field—if we only had time—if we were this or if we were that. We will never be held to account for what we would have done IF—we must give a strict accounting only for what we did with what we had where we were.

MEMBERS SERVE THE COMMUNITY

¶ You should belong because membership in the Chamber of Commerce is an

unmistakable manifestation of your good intentions. For twenty-five dollars a year every Chamber member takes his place among that unselfish company which puts the happiness of mankind above his own personal desires for profit and advancement. Members derive a great moral satisfaction: the knowledge that in the eternal book of life their membership in an organization devoted continuously to the welfare of others will be recorded as a factor on the credit side of their account. Membership is an indication of an individual's determination to forget for the moment his own all-engrossing affairs in an effort to do his part toward alleviating the factors of life which are retarding the advent of the millenium.

¶ A thing to remember is that the Chamber of Commerce is working *for the community and all of its people*, rather than for any group. In other words, *the members, who are* the Chamber of Commerce, are working for everybody, and not for themselves.

¶ *"A good citizen is one who is willing at all times to make some sacrifice of his time, means and convenience to advance the common welfare and has such an abiding interest in this that he is always watchful and needs no urging to do his duty."*

—HON. JUDSON HARMON.
Ex-Governor of Ohio